

Elasto Proxy Inc.

We Evolve to Better Serve Your Needs

ELASTO
PROXY^{INC.}
The Art of Sealing



A Brief History

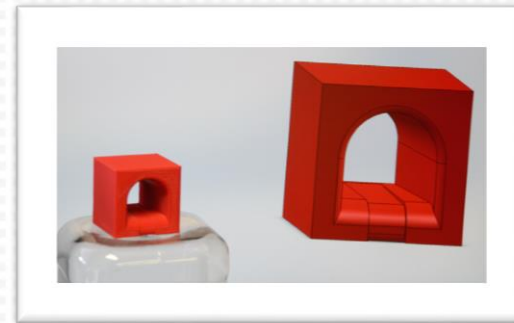
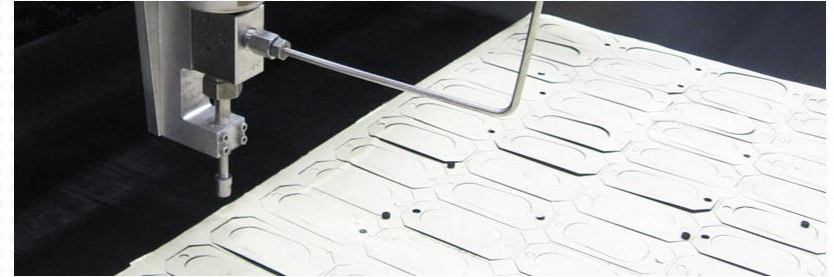
- 1989 - Elasto Proxy was founded by Doug and Donna Sharpe
- 1990 - First warehouse established in St-Eustache, Quebec
- 1997 - Opened second location in Newmarket, Ontario
- 1998 - Moved to larger facility in Boisbriand, Quebec
- 2006 - Simpsonville, South Carolina location opened
- 2011 - Shanghai Office location opened
- 2012 - Boisbriand head office expanded to new location
- Total of 35,000 square feet

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Adoption of Technologies

- 1994 - Vulcanizing presses
- 1998 - Transfer molding presses
- 2000 - 3M tape lamination
- 2001 - Water-jet machine
- 2002/2004 - Film splice machines
- 2006 - Paint booth / ERP Software
- 2010 - Injection molding press
- 2010/2011 - Improved ERP System
- 2012 - Seal Simulation Software

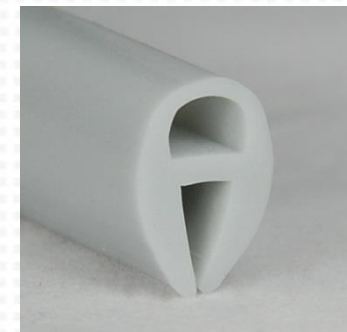
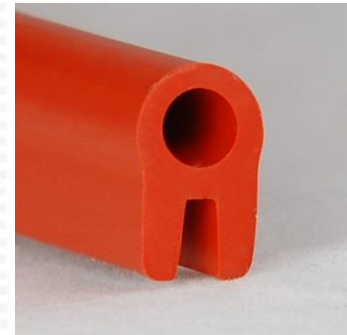
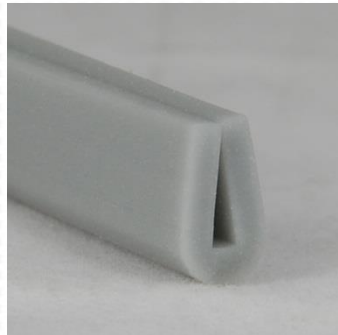
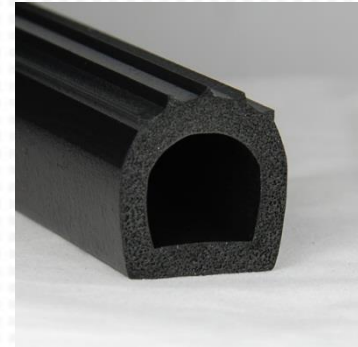


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Manufacturing Capabilities

Elasto Proxy produces a wide variety of high quality custom components in all shapes, sizes, quantities and colors.



Custom Fabrication



Water-jet Cutting

- No tooling costs
- Cuts wide variety of materials



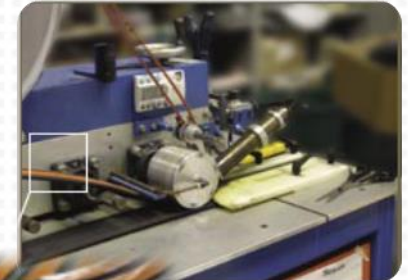
Film Splice Welding

- Hi quality of spliced joints
- No metal inserts required



Injection Molding

- Gaskets with radius corners
- Flexible and strong corners



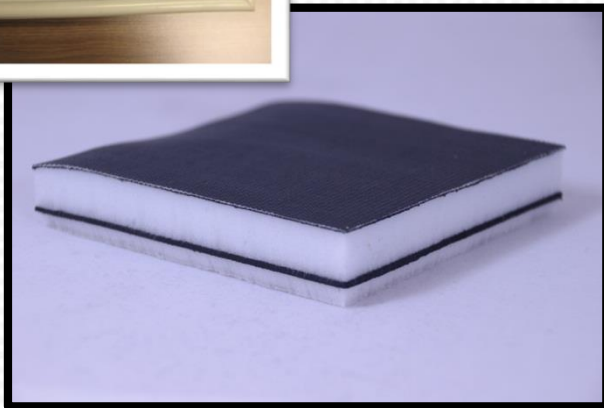
Heat Lamination 3M Foam

- Can apply foam & PSA Tapes
- 3M Tapes in many widths



Supply Chain Strength

Kit solutions: pre-packaged, cut, formed, labeled and ready to install on your assembly line



We can offer all rubber, insulation and plastic components for a project, saving you time and money with consolidation

Certificates

- **ISO 9001: 2008**
 - Scope: distributor & manufacturer of rubber products
 - ISO Certified Since 2001

- **Controlled Goods Certificate (CGP)**
 - Since 2002
 - Valid through 2015/12/29

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Application Experience

- CNR / AMF
1991 - Montreal Metro Subway
Molded and extruded products for 390 refurbished metro cars
- Bombardier
1998 - High Speed Train
Extruded and molded door seals
- Electro Motive Diesel
2000 - Diesel-Electric Locomotives
Bonded door gasket used by all sub-assemblers



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Application Experience

- JCB
2003 - Construction Equipment
Filmed splice cab door seals
- Mitsubishi
2004 - Locomotive Compartment Seal
Bonded profile gaskets
- Toyota Industrial Equipment Manufacturer
2006 - Toyota Skid Steers
Cut length parts for a variety of applications
- Merak Railway Technologies
2009 - HVAC Equipment
Chicago Transit Authority Hatch Seals



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Volvo Motor Graders

- Supplier to Volvo since 2000
- Window and door seals for graders
- Helped redesign cab door seal to eliminate waste & warranty claims
- Supply to Volvo Brazil & Volvo North America



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Bombardier Mass Transit

- Supplier to Bombardier since 1989
- Continuously supplying custom gaskets on multiple projects
- Distribute to North America & Mexico locations



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Project Management Process

- Problem definition from the customer
- Listen to customer objectives and expected results
- Evaluation of the application
- Review situation to develop action plan
- Propose alternatives and solutions
- Manufacturing of the approved solution
- Delivery of the goods
- Review of the customer's satisfaction

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Innovative Solutions

- Innovation through our application knowledge
- Committed to continuous improvement
- Customer support through the problem resolution process
- Creative technical design & application knowledge

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How Can We Help You?

- Dedicated sealing solutions provider who listens to your needs
- ISO registered and committed to supplying quality products
- Reliable and trustworthy partner
- Over 20 years of experience in many different industries

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Strong Business Relationships

We are always very satisfied with Elasto Proxy's customer service and quick responses to our inquiries. Their quality is next to none, they offer terrific pricing, and their first-rate team is knowledgeable and works well with our design and engineering staff. All of these factors will ensure that we continue to go to Elasto Proxy for our sealing needs.

- Marke Cabral, Purchaser at MetalCraft Marine

Over the years, Elasto Proxy has distinguished themselves as a top supplier. Their team contributed to the development of solutions for our challenges many times and their expertise was very much appreciated.

- Jean-Marc Ferri, Sourcing Manager at Alto Design Inc.

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